PHILGBC 16 October 2023



Latest Innovations and Solutions toward Carbon Neutrality and Circular Economy from APAC Saint-Gobain

Ms. Hang Phan APAC Sustainable Market Development Director Saint-Gobain Group

2:50 p.m.



OVERVIEW

- **SAINT-GOBAIN GROUP**
- **SAINT- GOBAIN SUSTAINABILITY STRATEGY**
- **SOLUTIONS TOWARDS CARBON NEUTRALITY**
- **SOLUTIONS TOWARDS CIRCULAR ECONOMY**



THE SAINT-GOBAIN GROUP'S MISSION

3 Main Markets:







9 Major Market Segments:





School or hospital renovation



Multi-family home renovation





Multi-family home new build



Office new build

Construction in emerging markets

Multi-family home new build



Renovation and light construction in Europe



Single-family home new build

Construction in North America



Green mobility



Glass furnaces

Industry decarbonization



SAINT-GOBAIN

APAC REGION'S KEY FIGURES – IN SHORT





























OVERVIEW

- **SAINT-GOBAIN GROUP**
- **SAINT- GOBAIN SUSTAINABILITY STRATEGY**
- **SOLUTIONS TOWARDS CARBON NEUTRALITY**
- **SOLUTIONS TOWARDS CIRCULAR ECONOMY**



SAINT- GOBAIN SUSTAINABILITY STRATEGY: MAXIMIZE OUR IMPACT & MINIMIZE OUR FOOTPRINT

Build a decarbonated home



Climate change



Drive circularity into our markets



Circular economy



Pioneer the highest standards



Health & safety across the value chain



Empower our local ecosystems



Inclusive growth



Foster an open & engaging work environment



Employee engagement & diversity



Act without any compromise



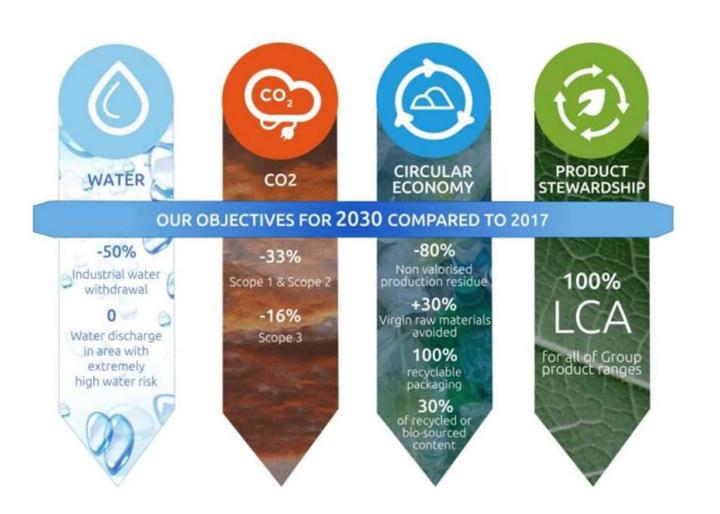
Business ethics



SAINT- GOBAIN SUSTAINABILITY OBJECTIVES



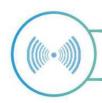
Minimize our footprint





- •2030 targets validated by <u>Science-Based Targets</u>:
- 33% reduction in scope 1 and 2 absolute emissions from a 2017 baseline*.
- 16% reduction in scope 3 absolute emissions from a 2017 baseline

SAINT- GOBAIN SUSTAINABILITY STRATEGY: MAXIMIZE OUR IMPACT



Maximize our impact

Up to 70% energy savings with External Thermal Insulation Systems (ETICS)





10% additional insulation with Eclaz® vs standard double glazing

~1,300 Mt avoided emissions for customers¹ = ~ 40x the Group carbon footprint (all 3 scopes)

95% heat loss reduction with technical insulation





x3 Road life using *GlasGrid* reinforcement

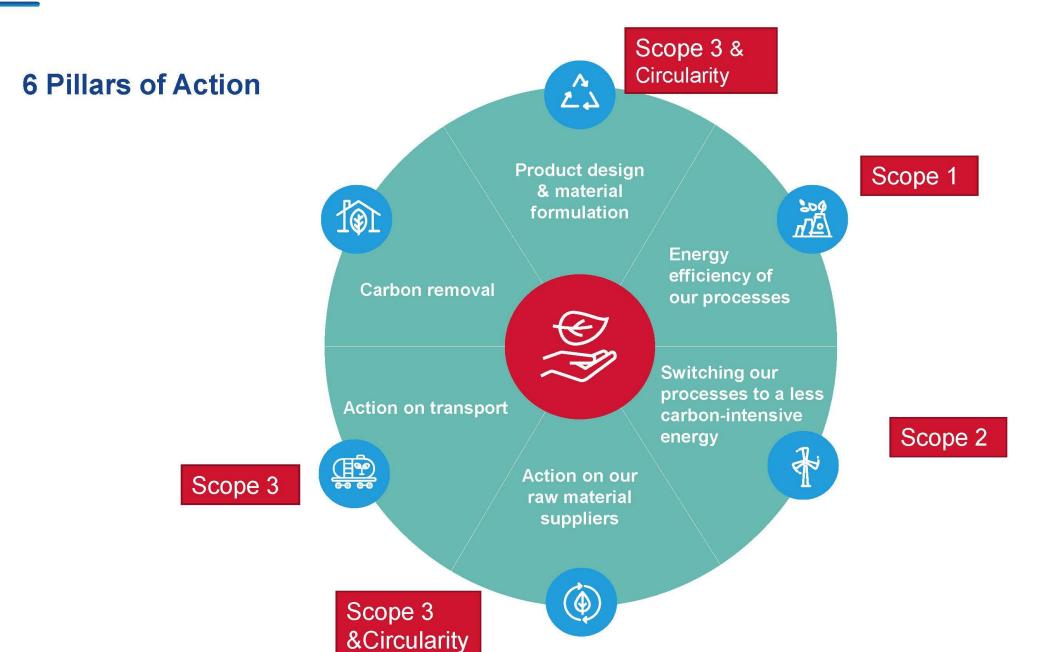
1. Solutions produced & sold in 1 year, with impact over entire product lifespan; independently verified

OVERVIEW

- **SAINT-GOBAIN GROUP**
- **SAINT- GOBAIN SUSTAINABILITY STRATEGY**
- **SOLUTIONS TOWARDS CARBON NEUTRALITY**
- **SOLUTIONS TOWARDS CIRCULAR ECONOMY**



CARBON NEUTRALITY AT THE CORE OF THE GROUP'S STRATEGY





EXAMPLES OF SOME OF OUR MOST IMPACTFUL PROJECTS APAC REGION- SCOPE 1+2

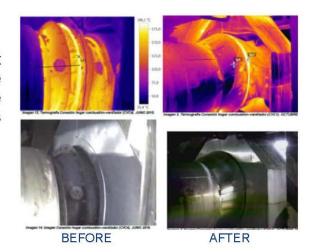
SCOPE 1+2: Energy Efficiency of our Processes (audits, WCM optimisations...)



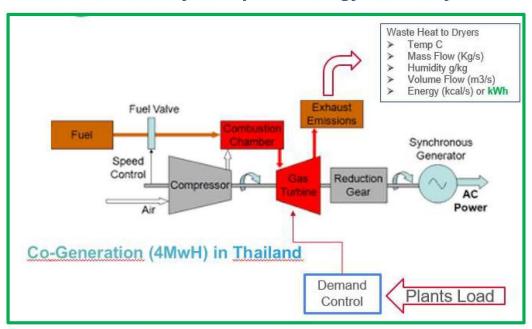
Reduction of heat loss at the furnace level by better insulation following an audit

The heat losses are located in the brightest areas





Waste Heat recovery to improve Energy Efficiency



This made drying process more energy efficient-reduction in energy consumption by 32-35%



TO REDUCED EMBODIED EMISSIONS IN RAW MATERIAL - SCOPE 3

SCOPE 3 : Reduce embodied carbon emission thru' Product design & Material formulation

→ Maximize the usage of industrial wastes (DSG, fly ashes, bio-sourced ashes, iron & steel slag, de-construction wastes...) and of recycled materials

NEW FORMULATIONS

Industrial waste to substitute Sand

and Cement



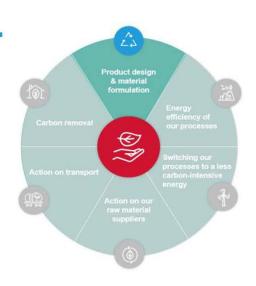




RECYCLED CONTENT

By introducing 1 ton of cullet we can save:
Reduce the CO₂
emissions by 300kg as energy needed reduced by 30% for cullet melting







SCOPE 3 EXAMPLE OF INDUSTRY WIDE COLLABORATION IN CHINA:

SCOPE 3 Collaboration Saint-gobain JOINS FORCES with Shandong Yongfeng Steel



- → Yongfeng is willing to participate to the decarbonation of the building industry through the valorization of its waste production
- → Saint-Gobain is willing to use its Innovation resources to find the best way to use Yongfeng wasterials for designing low carbon building materials





WASTERIALS











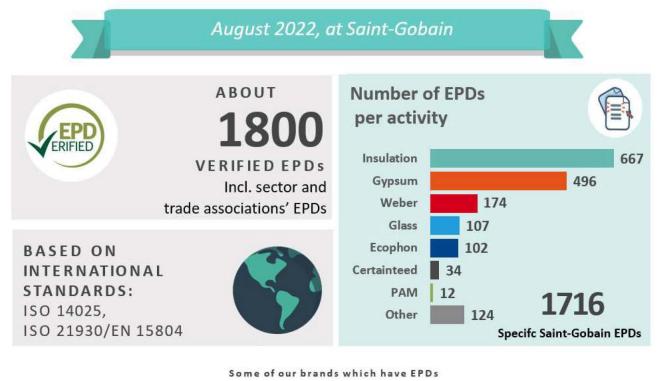


TO VERIFY & DECLARE OUR FOOTPRINT – LCA & EPD

eurocoustic PARIO

LCA: The only commonly acknowledged method to compare the environmental performance of products, systems and buildings!





Gyproc ISOVET CertainTeed



Countries where products are covered with EPDs



OVERVIEW

- **SAINT-GOBAIN GROUP**
- **SAINT- GOBAIN SUSTAINABILITY STRATEGY**
- **SOLUTIONS TOWARDS CARBON NEUTRALITY**
- **SOLUTIONS TOWARDS CIRCULAR ECONOMY**



REPORTS CONTINUE TO SOUND THE ALARM

Depletion of resources

Increasing waste outflow

28th July 2022 Earth Overshoot Day



1.7 Earths "consumed" in 2022

>70% of global waste is landfilled

Construction industry major impact

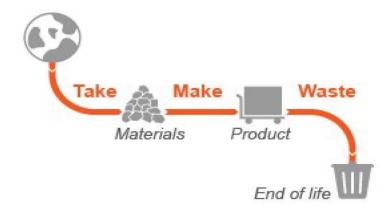
40% of raw stones, gravel and sand usage¹

25% of virgin wood usage¹

Construction and demolition waste

2.2bn t
annual construction
waste by 2025²

















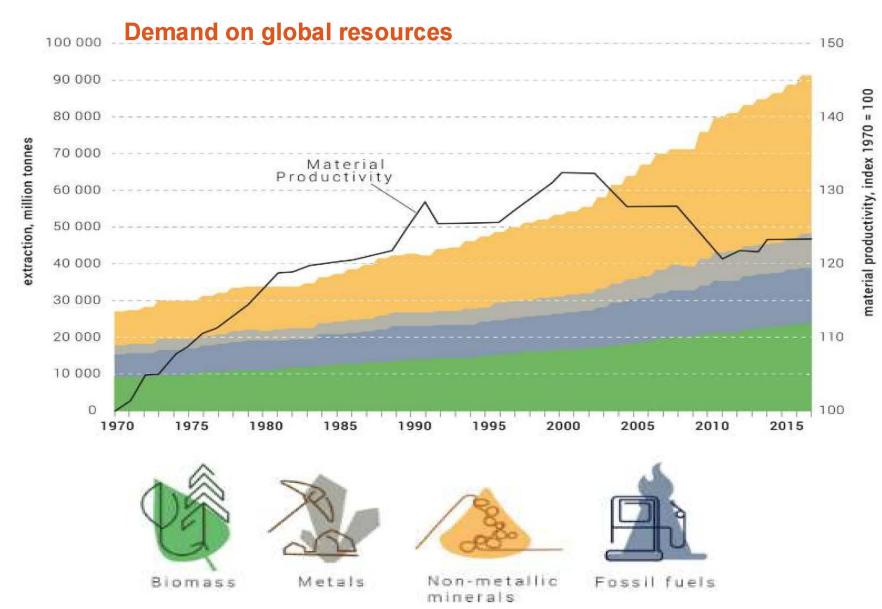


"Embracing circularity is not an option but an urgent imperative", UNEP





THE NATURAL RESOURCES CHALLENGE



3x vs 1970 more extracted materials in 2017

5X vs 1970 More non-metallic minerals (mainly sand, gravel and clay) (44bn tons in 2017)





CIRCULAR ECONOMY: 4 REASONS TO MOVE AHEAD











Answer to increasing market demand

Differentiation from competitors

Business opportunity for growth and sustainable leadership

Reduce carbon footprint and energy consumption

Preservation of natural resources & biodiversity

landfilling costs and constraints

Minimum recycled content

Enlarged
Producers
Responsibility

Anticipate resources scarcity

Secure our raw material supply

Access to materials at lower cost

3 raw materials: Gypsum; Sand; Iron ore accounted around 70% of total virgin RM inside SG



APAC CIRCULARITY 2030 MAIN TARGETS & MILESTONES

- Replacing virgin non-renewable materials with alternative raw material
- Increase the use of production waste in our processes (gypsum & glass wool)
- Develop new CDW (Construction Demolition Waste): take back site offcut, cut to size, reuse, remanufacture, etc
- For WEBER, continue putting effort on wasteria to substitute cement & sand.

act



2030

CIRCULAR ECONOMY

-80%
Non recovered production residue.
+30%
Virgin raw materials avoided
100%
recyclable packaging with 30%
resysted or bio-sourced

2024

Key projects follow up: internal actions
External alignment actions across value chain
(designers, construction, manufacturer and
deconstruction stakeholders) for feasible and
effective execution (material reuse at end of life/
deconstruction)

2025

2022

Raise the awareness & build on circularity knowledge: webinars/ trainings/ workshops

2023
Set the KPI targets
Market intelligence
Initiate key projects &

For Gypsum business

At least 2,5% recycled gypsum from C/DW (Construction D product (% versus NSP)

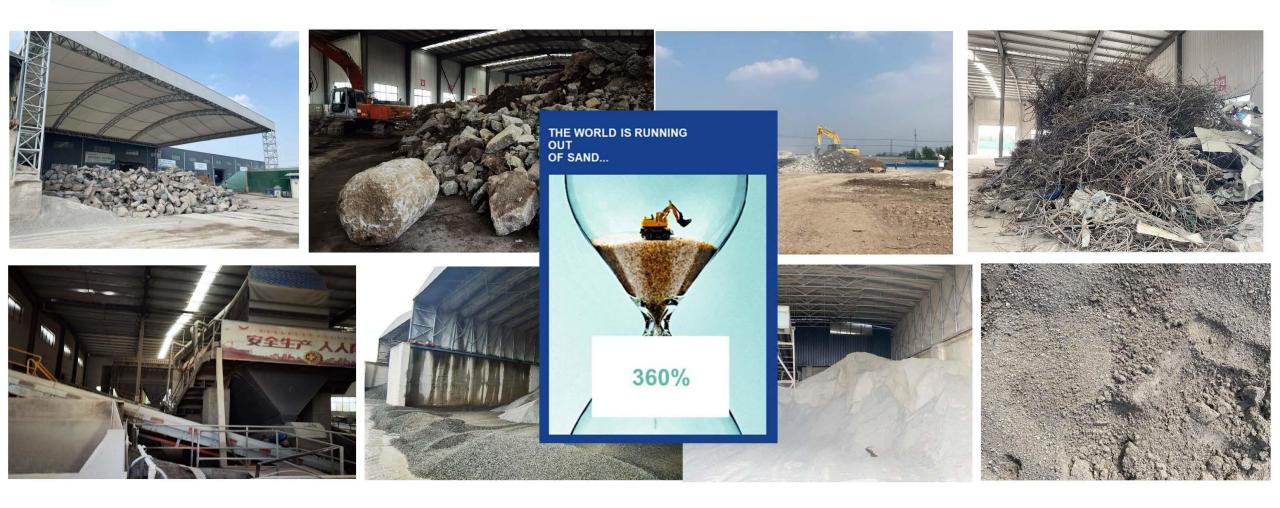
13,5% secondary raw materials (% versus NSP), in which:
11% recycled content due to cement substitution with waste 2,5% recycled content thanks to sand/filler substitution with 18,75% secondary raw materials (% versus NSP), in which 15% recycled content due to cement substitution with was 3,75% recycled content thanks to sand/filler substitution with was 3,75% recycled content thanks to sand/filler substitution with was 3,75% recycled content (% versus NSP)

ALTERNATIVE OPTIONS FOR SAND





REGENERATE SAND & AGGREGATE FROM CDW - CHINA

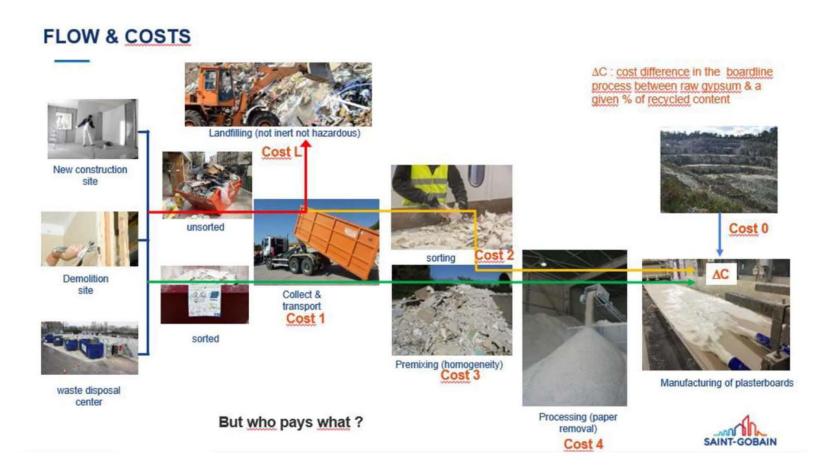


Demand from Building material manufacturers -> Opportunity for GBCs to resolve our Resources and Circularity challenge



CDW GYPSUM RECYCLING - INITIAL STEPS & LEARNING

- 1st step to start the Market research to understand the options available, the consequences in term of cost/ benefits
- 2nd step: local team Establishing a sustainable recycling flow & business model



Leaning point: Successful C&D waste management can only take place if the appropriate policy & framework conditions are in place, as well as circular supply chain readiness: 3rd parties in Waste collection & sorting, Waste processor...

Opportunity for local GBCs to build circularity coalition



THANK YOU

MAKING THE WORLD ABETTER HOME

